



GENERAL SERVICES ADMINISTRATION

Federal Acquisition Service

Authorized Federal Supply Schedule FSS Price List

Online access to contract ordering information, terms and conditions, pricing, and the option to create an electronic delivery order are available through GSA Advantage!®. The website for GSA Advantage!® is: <https://www.GSAAdvantage.gov>

Multiple Award Schedule

Contract number: 47QTCA23D0089

Contract period: May 9th, 2023 through May 8th 2028.

August Schell Enterprises, Inc
51 Monroe Street
Rockville, MD 20850

301-838-9470 Ph

301- 838-9471 Fax

<https://augustschell.com/>

* **Contract administration source:** mike.baker@augustschell.com

Business size: Other than Small Business Concern.

For more information on ordering go to the following website: <https://www.gsa.gov/schedules>

Contract current through PO-0001, May 9th, 2023

CUSTOMER INFORMATION:

1a. Table of awarded special item number with appropriate cross reference to item descriptions and awarded price: See pages 4-11 for descriptions and pricing table on page 12.

54151S - Information Technology Professional Services - IT Professional Services and/or labor categories for database planning and design; systems analysis, integration, and design; programming, conversion and implementation support; network services, data/records management, and testing.

Order Limitation Materials (OLM): Order-Level Materials are supplies and/or services acquired in direct support of individual task or delivery order placed against a Schedule contract or BPA. OLM pricing is not established at the Schedule contract or BPA level, but at the order level.

OLMs are Purchased under the authority of the FSS Program, Unknown until an order is placed, Only authorized for use in direct support of another awarded SIN, Only authorized for inclusion at the order level under a Time-and-Materials (T&M) or Labor-Hour (LH) Contract Line Item Number (CLIN), OLMs are not open-market items, OLMs are not awarded under ancillary supplies/services or other direct cost (ODC) SINs (these items are defined, priced, and awarded at the FSS contract level).

The Order-Level Materials SIN is only authorized for use in direct support of another awarded SIN, Price analysis for OLMs is not conducted when awarding the FSS contract or FSS BPA, Order-Level Materials SIN must be inclusive of the Industrial Funding Fee (IFF).

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract.

54151S – Analyst for \$54.01, per hour.

OLM – Determined at the Order Level.

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility, and education for those types of employees or subcontractors who will perform services shall be provided.

2. Maximum order: \$500,000 for SIN 54151S and \$250,000 for OLM. The cumulative value of OLMs in an individual task or delivery order cannot exceed 33.33% of the total value of the order.

3. Minimum order: \$100.00.

4. Geographic coverage (delivery area): The geographic scope of this contract is the 48 contiguous states, the District of Columbia, Alaska, Hawaii, the Commonwealth of Puerto Rico, and authorized GSA Schedule users located outside the continental U.S.

5. Point of production: DEST.

6. Discount from list prices or statement of net price. Prices listed are net, discounted.

7. Quantity discounts: An additional 24% discount with a \$5 million annual volume contract by an ordering activity.

8. Prompt payment terms. The Contractor must insert the following statement after identifying the prompt payment terms: "Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions."

9. Foreign items: None.

10a. Time of delivery: As mutually agreed.

10b. Expedited Delivery: As mutually agreed.

10c. Overnight and 2-day delivery: As mutually agreed.

10d. Urgent Requirements: As mutually agreed.

11. F.O.B. point: Rockville, MD (Montgomery County).

12a. Ordering address: August Schell Enterprises, Inc, 51 Monroe Street, Rockville, MD 20850.

12b. Ordering procedures: See Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address: August Schell Enterprises, Inc, Attn: Accounting, 51 Monroe Street, Rockville, MD 20850.

14. Warranty provision: Workmanlike manner.

15. Export packing charges: Not applicable.

16. Terms and conditions of rental, maintenance, and repair: Not applicable.

17. Terms and conditions of installation: Not applicable.

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices: Not applicable.

18b. Terms and conditions for any other service: None.

19. List of service and distribution points: Not applicable.

20. List of participating dealers: Not applicable.

21. Preventive maintenance: Not applicable.

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants).

22b. Section 508 compliance information is available for the information and communications technology (ICT) products and services offered and show where full details can be found (e.g., Contractor's website or other location). Not Applicable.

ICT accessibility standards can be found at <https://www.section508.gov/>.

23. Unique Entity Identifier (UEI) number: PPMBFPRXNAJ9.

24. Notification regarding registration in the System for Award Management (SAM) database: Yes.

Descriptions of 54151S Offerings:

LCAT Title: **Senior Data Analyst**

Minimum Experience: Seven (7) years of experience to include four (4) years of specialized experience as a Business Analyst or Functional Analyst or Requirements Analyst, Data or Computer Systems Analyst. Specialized experience includes: superior functional knowledge of task order specific requirements, or developing functional requirements for complex integrated IT systems and the various modules.

Functional Duties: Demonstrate ability to work independently or general direction. **Minimum Education:** Bachelor's Degree or an Associate's Degree with an additional three (3) years of Data Analyst experience, or an additional five (5) years of Senior Data Analyst experience. **Functional Duties:** Manage and analyze user needs, determine functional and cross-functional requirements. Perform functional allocation to identify required tasks and their interrelationships. Identify resources required for each task. Provide supervision and direction to support staff.

Minimum Education: Bachelor's degree.

Education Substitution: An associate degree with an additional three (3) years of Data Analyst experience, or an additional five (5) years of Senior Data Analyst experience.

LCAT Title: **Management Analyst**

Minimum Experience: Five (5) years of general IT experience to include three (3) years of experience specialized as a Business Analyst or Functional Analyst or Requirements Analyst, Data or Computer Systems Analyst. Specialized experience includes: functional knowledge of task order specific requirements, or developing functional requirements for complex integrated IT systems and the various modules.

Functional Duties: Functional Duties: Manage and Analyze user needs, determine functional and cross-functional requirements. Perform functional allocation to identify required tasks and their interrelationships. Identify resources required for each task. Provide supervision and direction to support staff.

Minimum Education: Bachelor's degree.

Education Substitution: An associate degree with an additional three (3) years of Data Analyst experience, or an additional five (5) years of Senior Data Analyst experience.

LCAT Title: **Systems Analyst**

Minimum Experience: Two (2) years of general IT experience to include one (1) year of experience as a Business Analyst or Functional Analyst or Requirements Analyst, Data or Computer Systems Analyst with specialization in superior functional knowledge of task order specific requirements, or developing functional requirements for complex integrated IT systems and the various modules.

Functional Duties: Functional Duties: Manage and Analyze user needs, determine functional and cross-functional requirements. Perform functional allocation to identify required tasks and their interrelationships. Identify resources required for each task. Provide supervision and direction to support staff.

Minimum Education: Bachelor's degree.

Education Substitution: An associate degree with an additional three (3) years of Data Analyst experience, or an additional five (5) years of Senior Data Analyst experience.

LCAT Title: **Analyst**

Minimum Experience: One (1) year of to include (6) months of experience as a Business Analyst or Functional Analyst or Requirements Analyst, Data or Computer Systems Analyst.

Functional Duties: Must be capable of applying enterprise-wide set of disciplines for planning, analysis, design and construction of information systems on an enterprise –wide basis or across a major sector of the enterprise. Develops analytical and computational techniques and methodology for problem solutions. Must be capable of performing enterprise-wide strategic systems planning, information planning, business and analysis. Performs process and data modeling in support of the planning and analysis efforts using both manual and automated tools: such as Integrated or Web/Internet based CASE tools. Must be able to apply reverse engineering and reengineering disciplines to develop migration strategic and planning documents. Provides technical guidance in software engineering techniques and automated support tools.

Minimum Education: Bachelor's degree.

Education Substitution: An associate degree with an additional three (3) years of Analyst experience, or an additional six (6) years of Analyst experience.

LCAT Title: **Senior Database Administrator**

Minimum Experience: Seven (7) years of experience in the development and maintenance of database systems to include five (5) years of experience with database management systems, system design and analysis, logical and physical database design, tuning and optimizing, operating systems software, and internal and data manipulation languages.

Functional Duties: Must be capable of managing the development of database projects and be able to plan, budget staff and data resources. Supports application developers in planning preparation, load analysis, and backup and recovery of data. When necessary, reallocates resources to maximize benefits. Incumbent must be able to prepare and deliver presentations on database management systems (DBMS) concepts. Provides daily supervision and direction to support staff. Monitors performance and evaluates areas to improve efficiency.

Minimum Education: Bachelor's degree.

Education Substitution: An associate degree with an additional three (3) years of Database Administrator experience, or an additional five (5) years of Senior Database Administrator experience.

LCAT Title: Database Administrator

Minimum Experience: Six (6) years of experience in DBMS systems analysis and programming to include three (3) years of experience in using current DBMS technologies, application design utilizing various database management systems and experience with DBMS internals, logical and physical database design, tuning and optimizing.

Functional Duties: Must be capable of providing highly technical expertise and support in the use of DBMS. Must be able to evaluate and recommend available DBMS products to support validated user requirements. Defines file organization, indexing methods, and security procedures for specific user applications. Develops, implements and maintains database back-up and recovery procedures for the processing environments and ensures data integrity, security and recoverability are built into the DBMS applications.

Minimum Education: Bachelor's degree.

Education Substitution: An associate degree with an additional three (3) years of Database Administrator experience, or an additional six (6) years of Database Administrator experience.

LCAT Title: Junior Database Administrator

Minimum Experience: Three (3) years of experience in DBMS systems analysis and programming to include one (1) year of experience in using current DBMS technologies, application design utilizing various database management systems and experience with DBMS internals, tuning and optimizing.

Functional Duties: Must be capable of providing highly technical expertise and support in the use of DBMS. Must be able to evaluate and recommend available DBMS products to support validated user requirements. Defines file organization, indexing methods, and security procedures for specific user applications. Develops, implements and maintains database back-up and recovery procedures for the processing environments and ensures data integrity, security and recoverability are built into the DBMS applications.

Minimum Education: Bachelor's degree.

Education Substitution: An associate degree with an additional three (3) years of Junior Database Administrator experience, or an additional five (5) years of Database Administrator experience.

LCAT Title: Senior Technical Contractor-Enterprise Solutions

Minimum Experience: Four (4) years of technology specific consultative expertise. Able to work with other senior technical and user staff to complete projects.

Functional Duties: Able to plan, design, configure, develop, modify, test and install enterprise. Able to translate systems/subsystems designs and detailed designs into operational systems. Able to provide advice and resolve issues regarding application designs, technical architectures, software interfaces, data conversion, testing, operations and user support. High-end expertise in leading edge technology. Able to provide assistance and guidance to less experienced technical staff.

Minimum Education: Bachelor's degree.

Education Substitution: Associate degree with an additional (3) years of technology specific experience, or technology specific Subject Matter Expert certifications with an additional (3) years of technology specific experience.

LCAT Title: **Senior Contractor – Enterprise Solutions**

Minimum Experience: Four years of experience using specific application software packages. Able to work with other senior technical and user staff to complete projects.

Functional Duties: Able to plan, design, configure, develop, modify, test and install enterprise applications such as Oracle, Netscape, Peoplesoft, BAAN, SAP, Network Management Software, iPlanet and Microstrategy. Able to translate systems/subsystems designs and detailed designs into operational systems. Able to provide advice and resolve issues regarding application designs, technical architectures, software interfaces, data conversion, testing, operations and user support. Able to provide assistance and guidance to less experienced technical staff.

Minimum Education: Bachelor's degree.

Education Substitution: Associate degree with an additional (3) years of technology specific experience, or technology specific Subject Matter Expert certifications with an additional (3) years of technology specific experience.

LCAT Title: **Contractor – Enterprise Solutions**

Minimum Experience: Two (2) years of technology specific consultative expertise. Technology area certifications or progress towards certifications are required.

Functional Duties: Possesses industry-leading expertise in a technology area such as networking, electronic business or software applications. Specific examples include leading edge expertise with technology manufacturers such as Netscape, Microsoft, Oracle, Microstrategy, iPlanet, CISCO, etc. Able to provide consultative technical support at the very highest levels of the enterprise.

Minimum Education: Bachelor's degree.

Education Substitution: An associate degree with an additional (3) years of technology specific experience, or technology specific Subject Matter Expert certifications with an additional (3) years of technology specific

experience.

LCAT Title: **Senior Program Manager**

Minimum Experience: Fifteen (15) years of experience to include ten (10) years of program management experience. Must have project development experience from inception to deployment, expertise in the management and control of funds and resources using complex reporting mechanisms, demonstrated capability in managing multi-task contracts and/or subcontracts of various types and complexity. General experience includes increasing responsibilities in information systems design and/or management.

Functional Duties: Project lead or project manager for a large, complex task order (or a group of task orders affecting the same common/standard/migration system) and shall assist the officer working with the Government Contracting Officer (CO), the contract-level Contracting Officer's Representative (**COR**), the task order-level (COR(s), government management personnel and customer agency representatives. Under the guidance of the Program Manager, responsible for the overall management of the specific task order(s) and insuring that the technical solutions and schedules in the task order are implemented in a timely manner. Performs enterprise-wide horizontal integration planning and interfaces to other functional systems.

Minimum Education: Bachelor's degree.

Education Substitution: An associate degree with an additional three (3) years of Program Management experience, or PMP Certifications with an additional four (4) years of Program Management experience.

LCAT Title: **Program Manager**

Minimum Experience: Twelve (12) years of experience to include seven (7) years of program management experience. Must have project development experience from inception to deployment, expertise in the management and control of funds and resources using complex reporting mechanisms, demonstrated capability in managing multi-task contracts and/or subcontracts of various types and complexity. General experience includes increasing responsibilities in information systems design and/or management.

Functional Duties: Project lead or project manager for a large, complex task order (or a group of task orders affecting the same common/standard/migration system) and shall assist the officer working with the Government Contracting Officer (CO), the contract-level Contracting Officer's Representative (COR), the task order-level (COR(s), government management personnel and customer agency representatives. Under the guidance of the Program Manager, responsible for the overall management the specific task order(s) and insuring that the technical solutions and schedules in the task order are implemented in a timely manner. Performs enterprise-wide horizontal integration planning and interfaces to other functional systems.

Minimum Education: Bachelor's degree.

Education Substitution: An associate degree with an additional three (3) years of Program Management experience, or PMP Certifications with an additional four (4) years of Program Management experience.

LCAT Title: **Principal Senior Advisor**

Minimum Experience: Twelve (12) years of experience in managing the implementation of information engineering projects and experience in systems analysis, design and programming to include eight (8) years of experience in information systems development, functional and data requirement analysis, systems analysis and design, programming, program design and documentation preparation.

Functional Duties: Must be capable of applying enterprise-wide set of disciplines for planning, analysis, design and construction of information systems on an enterprise-wide basis or across a major sector of the enterprise. Develops analytical and computational techniques and methodology for problem solutions. Must be capable of performing enterprise-wide strategic systems planning, information planning, business and analysis. Performs process and data modeling in support of the planning and analysis efforts using both manual and automated tools: such as Integrated or Web/Internet CASE tools.

Must be able to apply reverse engineering and reengineering disciplines to develop migration strategic and planning documents. Provides technical guidance in software engineering techniques and automated support tools.

Minimum Education: Bachelor's degree.

Education Substitution: An associate degree with an additional three (3) years of Principal Advisor experience, or an additional five (5) years of Principal Senior Advisor experience.

LCAT Title: **Principal Analyst**

Minimum Experience: Twelve (12) years of experience in managing the implementation of information engineering projects and experience in systems analysis, design and programming to include eight (8) years of experience in information systems development, functional and data requirement analysis, systems analysis and design, programming, program design and documentation preparation.

Functional Duties: Must be capable of applying enterprise-wide set of disciplines for planning, analysis, design and construction of information systems on an enterprise-wide basis or across a major sector of the enterprise. Develops analytical and computational techniques and methodology for problem solutions. Must be capable of performing enterprise-wide strategic systems planning, information planning, business and analysis. Performs process and data modeling in support of the planning and analysis efforts using both manual and automated tools: such as Integrated or Web/Internet CASE tools. Must be able to apply reverse engineering and reengineering disciplines to develop migration strategic and planning documents. Provides technical guidance in software engineering techniques and automated support tools.

Minimum Education: Bachelor's degree.

Education Substitution: Or an associate degree with an additional three (3) years of Analyst experience, or an additional five (5) years of Principal Analyst experience.

LCAT Title: **Information Analyst**

Minimum Experience: Five (5) years of experience in developing, designing and implementation of information engineering projects to include three (3) years of experience of specialized experience including: demonstrated experience working with system architect Java, C/C++, HTML5/6, CSS and third/fourth generation languages in the design and implementation of systems and using three-tier architecture and modern database management systems. Responsibilities in software engineering activities and strong knowledge of applicable standards.

Functional Duties: Analyzes functional business applications and design specifications for functional activities. Develops block diagrams and logic flow charts. Translates detailed design into computer software. Tests, debugs, and refines the computer software to produce the required product. Prepares required documentation, including both program-level and user-level documentation. Enhances software to reduce operating time or improve efficiency. Provides technical direction to programmers to ensure program deadlines are met.

Minimum Education: Bachelor's degree.

Education Substitution: Or an associate degree with an additional three (3) years of Analyst experience, or an additional five (5) years of Principal Analyst experience.

LCAT Title: **Computer Specialist**

Minimum Experience: Two (2) years of experience in developing, designing and implementation of information engineering projects to include one (1) year of experience of experience including demonstrated experience working with Java, C/C++, HTML5/6, CSS and third/fourth generation languages in the design and implementation of systems and using client/server, web/internet or mainframe database management systems.

Functional Duties: Analyzes functional business applications and design specifications for functional activities. Develops block diagrams and logic flow charts. Translates detailed design into computer software. Tests, debugs, and refines the computer software to produce the required product. Prepares required documentation, including both program-level and user-level documentation. Enhances software to reduce operating time or improve efficiency. Provides technical direction to programmers to ensure program deadlines are met.

Minimum Education: Bachelor's degree.

Education Substitution: An associate degree with an additional three (3) years of Computer Specialist experience, or an additional five (5) years of Computer Specialist experience.

LCAT Title: **Application Programmer**

Minimum Experience: Seven (7) years of experience in managing, designing, developing and implementation of information engineering projects and experience in systems analysis, design and programming using CASE and IE tools and methods to include (5) years of experience specialized experience includes: demonstrated experience working, system architect with Java, C/C++, HTML5/6, CSS and third/fourth generation languages in the design and implementation of systems and using client/server, web/internet or mainframe database management systems. General experience includes increasing responsibilities in software engineering activities and strong knowledge of applicable standards.

Functional Duties: Must be capable of applying enterprise-wide set of disciplines for planning, analysis, design and construction of information systems on an enterprise –wide basis or across a major sector of the enterprise. Develops analytical and computational techniques and methodology for problem solutions. Must be capable of performing enterprise-wide strategic systems planning, information planning, business and analysis. Performs process and data modeling in support of the planning and analysis efforts using both manual and automated tools: such as Integrated or Web/Internet based CASE tools. Must be able to apply reverse engineering and reengineering disciplines to develop migration strategic and planning documents. Provides technical guidance in software engineering techniques and automated support tools.

Minimum Education: Bachelor's degree.

Education Substitution: An associate degree with an additional three (3) years of Application Programmer experience, or an additional six (6) years of Application Programmer experience.

LCAT Title: Jr. Application Programmer

Minimum Experience: Seven (7) years of experience in managing, designing, developing and implementation of information engineering projects and experience in systems analysis, design and programming using CASE and IE tools and methods to include (5) years of experience specialized experience includes: demonstrated experience working, system architect with Java, C/C++, HTML5/6, CSS and third/fourth generation languages in the design and implementation of systems and using client/server, web/internet or mainframe database management systems. General experience includes increasing responsibilities in software engineering activities and strong knowledge of applicable standards.

Functional Duties: Must be capable of applying enterprise-wide set of disciplines for planning, analysis, design and construction of information systems on an enterprise –wide basis or across a major sector of the enterprise. Develops analytical and computational techniques and methodology for problem solutions. Must be capable of performing enterprise-wide strategic systems planning, information planning, business and analysis. Performs process and data modeling in support of the planning and analysis efforts using both manual and automated tools: such as Integrated or Web/Internet based CASE tools. Must be able to apply reverse engineering and reengineering disciplines to develop migration strategic and planning documents. Provides technical guidance in software engineering techniques and automated support tools.

Minimum Education: Bachelor's degree.

Education Substitution: An associate degree with an additional three (3) years of Application Programmer experience, or an additional six (6) years of Application Programmer experience.

LCAT Title: Resource Planner

Minimum Experience: Two (2) years of experience in any IT area to include (1) year of specialized experience preparing technical documentation, which is to include researching for applicable Government and industry documentation standards. General experience includes technical writing and documentation experience pertaining to all aspects of ADP. Demonstrated ability to work independently or under only general direction. Affiliation with American Library Association desirable.

Functional Duties: Gathers, analyzes, and composes technical information. Conducts research and ensure the use of proper non-technical terminology. Translates technical information into clear, readable documents to be used by technical and non-technical personnel. Develops Library Management Systems using HTML, xml, Web Page design programs, Adobe PhotoShop and Adobe Illustrator. Extensive experience proofreading, editing professional literature via the library's press releases, including local and national newsletters.

Minimum Education: Bachelor's degree.

Education Substitution: An associate degree with an additional three (3) years of Resource Planner experience, or an additional six (6) years of Resource Planner experience.

Pricing for 54151S – Customer Facility

SIN	Labor Category	GSA Price from 5-9-2023 to 5-9-2024	GSA Price from 5-9-2024 to 5-9-2025	GSA Price from 5-9-2025 to 5-9-2026	GSA Price from 5-9-2026 to 5-9-2027	GSA Price from 5-9-2027 to 5-9-2028
54151S	Senior Data Analyst	\$107.42	\$112.36	\$117.53	\$122.94	\$128.60
54151S	Management Analyst	\$88.38	\$92.45	\$96.71	\$101.16	\$105.81
54151S	Systems Analyst	\$68.13	\$71.26	\$74.54	\$77.96	\$81.55
54151S	Analyst	\$54.01	\$56.49	\$59.09	\$61.81	\$64.66
54151S	Senior Database Administrator	\$107.42	\$112.36	\$117.53	\$122.94	\$128.60
54151S	Database Administrator	\$79.80	\$83.48	\$87.31	\$91.34	\$95.54
54151S	Junior Database Administrator	\$60.57	\$63.36	\$66.27	\$69.32	\$72.51
54151S	Senior Technical Contractor-Enterprise Solutions	\$291.83	\$305.25	\$319.29	\$333.98	\$349.35
54151S	Senior Contractor – Enterprise Solutions	\$265.08	\$277.27	\$290.03	\$303.37	\$317.32
54151S	Contractor – Enterprise Solutions	\$237.11	\$248.01	\$259.42	\$271.35	\$283.83
54151S	Senior Program Manager	\$243.19	\$254.38	\$266.08	\$278.32	\$291.12
54151S	Program Manager	\$182.39	\$190.78	\$199.56	\$208.74	\$218.34
54151S	Principal Senior Advisor	\$153.81	\$160.89	\$168.29	\$176.03	\$184.13
54151S	Principal Analyst	\$131.47	\$137.52	\$143.85	\$150.47	\$157.39
54151S	Information Analyst	\$107.06	\$111.98	\$117.13	\$122.52	\$128.15
54151S	Computer Specialist	\$88.10	\$92.15	\$96.39	\$100.83	\$105.46
54151S	Application Programmer	\$90.32	\$94.48	\$98.82	\$103.37	\$108.12
54151S	Jr. Application Programmer	\$77.10	\$80.64	\$84.35	\$88.23	\$92.29
54151S	Resource Planner	\$61.37	\$64.19	\$67.14	\$70.24	\$73.47