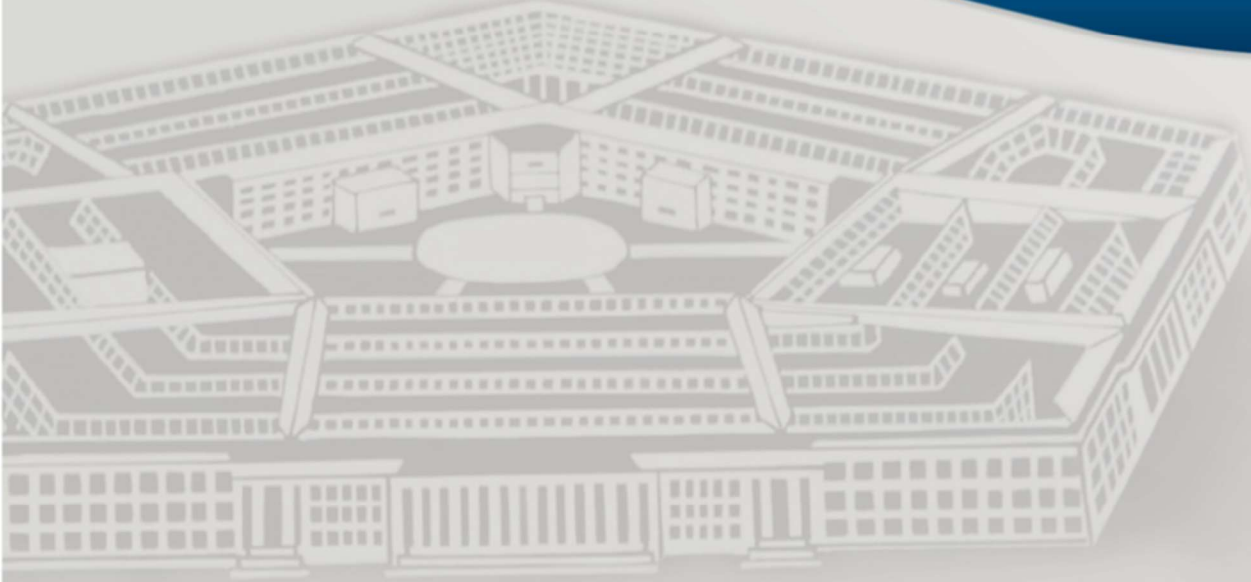




DOW ESI ORDERING GUIDE



Trellix

**National Aeronautics and Space Administration
Solutions for Enterprise-Wide Procurement
(NASA SEWP) Catalog**



DOD ESI Agency Catalog – Ordering Guide

11 April 2025

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DOW ESI Agency Catalog
Version Dated: 04/11/2025



DOW ESI Agency Catalog – Ordering Guide

1.0 Purpose

This document serves as the Ordering Guide for the DOW ESI Agreement for the Trellix NASA SEWP Agency Catalog. The DOW ESI Agreement for Trellix refers to the NASA SEWP Agency Catalog established by the DOW. NASA SEWP is a Government-Wide Acquisition Contract (GWAC) that is managed by NASA. This Ordering Guide will assist DOW customers, contract specialists, and contracting officers with ordering Trellix hardware, software, hardware/software maintenance, cloud services, and professional services. This Ordering Guide contains essential information regarding the DOW ESI Agreement for Trellix, including authorized users, products available for purchase, ordering instructions and processes, and Point of Contact (POC) information.

The DOW ESI Agreement for Trellix is a source of supply for Trellix hardware, software licenses, cloud services, hardware/software maintenance, and professional services. Information pertaining to these contracts on NASA SEWP (e.g., Terms and Conditions, referenced attachments herein, etc.) is located on the DOW ESI portal site at: <https://www.esi.mil/default.aspx>.

The POCs for the DOW ESI Agreement for Trellix are listed below:

DOW ESI Team			
Name	Title	Email	Telephone
Jessica Huey	Project Officer	jessica.d.huey.civ@us.navy.mil	619-244-5054
Spencer Sessions	Procuring Contracting Officer	spencer.m.sessions.civ@us.navy.mil	619-204-7944

Susan Chamberlin	Contract Specialist	susan.a.chamberlin.civ@us.navy.mil	619-206-1879
NASA SEWP			
Alexander Marshall	Technical Strategy Manager	alexander.marshall-1@nasa.gov	NA
Customer Service (email responses within 1 day; Helpline Mon-Fri 7:30 AM – 6:00 PM ET)		help@sewp.nasa.gov	301-286-1478

The Reseller POCs for the DOW ESI Agreement for Trellix are listed at the end of this document.



2.0 Overview

On behalf of the DOW and those authorized users, Program Executive Office (PEO) Digital, Strategic Sourcing Services has established a NASA SEWP Agency Catalog for the purchase of all Trellix requirements. This Agency Catalog was established on 28 December 2022. The establishment of the Agency Catalog includes the negotiation of various License Agreements and Trellix services with respect to Trellix's commercial Terms and Conditions (Ts&Cs). The results of those negotiations are memorialized as attachments to both the solicitation and the Agency Catalog.

Ordering and funding for this Agreement are decentralized. Each Program is responsible for its own processes in order to fund the purchases of new licenses, hardware, maintenance, services, and cloud products provided by Trellix. Decentralized funding allows each Agency to maintain oversight of the licenses and hardware initially purchased as well as funding for subsequent annual sustainment.

3.0 Authorized DOW ESI Agreement Users

The below lists the DOW ordering entities considered to be authorized users:

DOW or Agencies: This Catalog is open for ordering by the “DOW Departments and Agencies” on a world-wide basis. “Departments and Agencies” are defined by the Title 48 Code of Federal Regulations, Section 202.101. In addition, “DOW or Agencies” includes the Intelligence Community (IC) and the U.S. Coast Guard. For the purposes of this Catalog, a DOW Component is defined as follows: the Office of the Secretary of Defense (OSD), the Military Departments, the Chairman of the Joint Chiefs of Staff, the Unified Combatant Commands, the Department of War Inspector General (DOW IG), the Defense Agencies, the DOW Field Activities, the U. S. Coast Guard, *IC, and Foreign Military Sales (FMS) with a Letter of Authorization (LOA).

*The IC is a federation of Executive branch intelligence agencies and organizations that are comprised of seventeen (17) member organizations, <https://www.dni.gov/index.php/what-we-do/members-of-the-ic>. The Office of the Director of National Intelligence (ODNI) is authorized to procure Information Technology (IT) through the DOW ESI per the Memorandum of Agreement (MOA), dated 15 May 2008. <https://DOWcio.defense.gov/portals/0/documents/net-centric-moa.pdf>.

GSA / Other Ordering Organizations: General Services Administration (GSA) or other applicable U.S. Government ordering Organizations or Agencies are authorized to place orders under this Catalog on behalf of and for the benefit of the DOW.

Contractors and Integrators: Government contractors performing work for a DOW Component (as defined above) may place orders under this Catalog on behalf of and for the benefit of the DOW entity if authorized by its cognizant contracting officer in accordance with the requirements of Federal Acquisition Regulation (FAR) 51 and/or Defense Federal Acquisition Regulation Supplement (DFARS) 251, as appropriate. If the contractor has not been previously approved to place orders under NASA SEWP, additional authorization may be needed via the NASA SEWP Program Management Office, <https://www.sewp.nasa.gov/documents/AuthorizationLetterTemplateSEWPVExtension.pdf>

4.0 Ordering

All DOW ordering activities are to order their Trellix software requirements from the NASA SEWP Agency Catalog.



DFARS 208.7400 and use of the Trellix Catalogs

DFARS 208.7400 is directed toward DOW Departments and Agencies to fulfill requirements for commercial software and related services, such as software maintenance in accordance with the DOW ESI. Specifically, the scope of the DFARS sub part is as follows:

“208.7400 Scope of subpart.

This subpart prescribes policy and procedures for acquisition of commercial software and software maintenance, including software and software maintenance that is acquired--

- (a) As part of a system or system upgrade, where practicable;
- (b) Under a service contract;
- (c) Under a contract or agreement administered by another agency (e.g., under an interagency agreement);
- (d) Under a Federal Supply Schedule contract or blanket purchase agreement established in accordance with FAR 8.405; or
- (e) By a contractor that is authorized to order from a Government supply source pursuant to FAR 51.101.”

Defense Components have issued supplemental policies to implement this DFARS requirement.

While the DFARS covers commercial software and related services, subsequent Management Initiative Decisions and IT reform efforts have authorized the DOW ESI to incorporate IT hardware and services into its portfolio of Agreements. DOW ESI will employ strategic sourcing and category management disciplines across the entire portfolio of products and services. These disciplines include, but are not limited to, price benchmarking, reducing contract duplication, and migrating spend to Office of Management and Budget (OMB) designated Best In Class (BIC) contract vehicles. The DOW ESI Trellix Agency Catalogs are identified as BIC spend.

In the future, the DOW ESI Trellix Agency Catalogs may be designated by the Department of the Navy (DON) Executive Agent (EA) as Core Enterprise Technology Agreements (CETA) pursuant to DOWD 8470.01E of 6 Sep 2018.

This vehicle will enforce a single set of Tc&Cs negotiated between Trellix and the Government, which shall be incorporated by reference into each order placed under the Catalog. This vehicle will facilitate the collection of metrics with regard to volume of requirements, obligated funds, userbase, and status of deployed assets. It is anticipated by the DOW that Catalog participants will offer discounts beyond those normally afforded via traditional NASA SEWP competitions.

4.1 Notes to Contracting Officers

- Minimum discounts off Trellix commercial products and services are specified in Attachment: DOW ESI Trellix Products and Services Discount Table. The contractor shall provide discounts that are equal to or greater than those listed in this Attachment to each reseller;



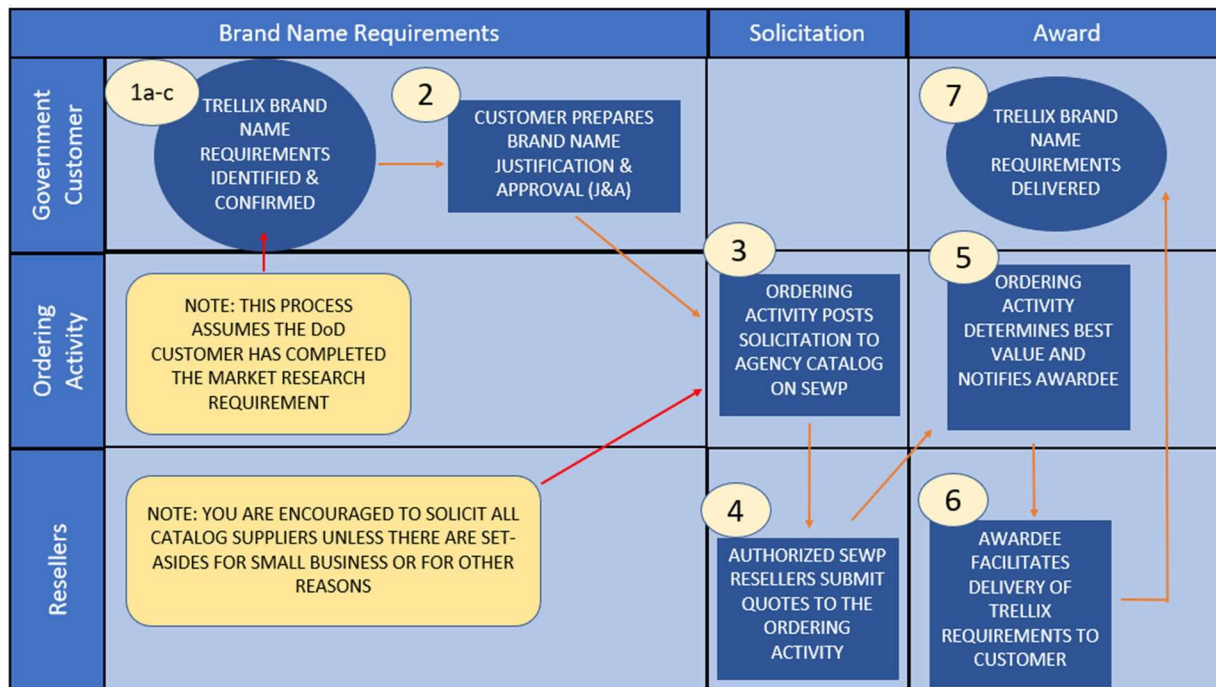
- The Government may secure additional discounts at the time of placing an order. Additional spot discounts are authorized and encouraged;
- Reseller or Trellix may subcontract all or part of the professional services to be performed under this Catalog to a qualified third party only with the explicit written acceptance by the local contracting officer. Any subcontracting of services must be noted on the Order Form and acknowledged in the Government's delivery or task order;
- Trade Agreements Act (TAA) Compliance (19 U.S.C. & 2501-2581): Reseller shall designate that all hardware is labeled as "TAA Compliant," "Not TAA Compliant," or "Not Applicable" for each quoted line item;
- Follow FAR 19.5 for Small Business requirements.

4.2 Special Considerations for Trellix Products and Services

- Trellix Cloud Products: All cloud computing services shall be acquired in accordance with DFARS Subpart 239.76, and shall be assessed and operate in accordance with the current DOW Cloud Computing (CC) Security Requirements Guide (SRG); DOW Instruction 8500.01, "Cybersecurity"; and DOW Instruction 8510.01, "Risk Management Framework (RMF) for DOW IT";
- Ability to sell Trellix products: Resellers are required to provide a letter of certification by Trellix that they are authorized to provide Trellix products;
- If the end customer is a Special Access Program (SAP) or classified DOW program, equipment returns are not required due to security reasons;
- The Government has the right to transfer Trellix-branded hardware and software assets covered under this Agreement between Agencies and shall have the rights to transfer hardware and software assets to any DOW Enrollee, DOW Agency, or Government agency, or authorized contractor or outsourcer. The Government will be responsible for transferring the equipment to Agencies;
- All Trellix hardware provided under this Agreement will be new and non-refurbished and must be purchased through authorized Trellix Federal Authorized Channels;
- Resellers are required to provide a letter of certification by Trellix that they are authorized to provide Trellix cloud products;
- Trellix Cloud Offerings available for purchase under this Agreement are limited to those products that are Federal Risk and Authorization Management Program (FEDRAMP) certified.

4.3 Ordering Process

The following steps need to be completed to place an order on NASA SEWP for Trellix requirements:



- **Step 1a:** The customer will consult the Trellix Product and Price List, posted on the NASA SEWP Agency Catalog website at: <https://sewp.nasa.gov/>. It is highly suggested you coordinate with the Trellix salesforce to determine the required Bill of Materials (BOM);

*See Section 4.4 of this Ordering Guide for guidance on navigating the NASA SEWP website;

*This step will apply for “new” requirement purchases as well as subscription or maintenance renewals.

- **Step 1b:** The Trellix salesforce will validate the required Stock Keeping Units (SKU) and create a BOM and provide it to the customer;
- **Step 1c:** The customer will provide the BOM to the appropriate Ordering Activity;
- **Step 2:** The customer will prepare a Brand Name Justification & Approval (J&A) for the Exclusion of Fair Opportunity (EFO), in accordance with FAR 16.505(a)(4);
- **Step 3:** The Ordering Activity will post a solicitation to the DOW ESI Agency Catalog on NASA SEWP.

*See Section 4.4 of this document for further details on NASA SEWP-specific steps. You must solicit all resellers and abide by NASA SEWP V Small Business requirements.

- **Step 4:** Authorized DOW ESI NASA SEWP Catalog holders will submit quotes to the Ordering Activity;
- **Step 5:** The Ordering Activity will review all quotes received, determine the best value and notify the awardee;



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- **Step 6:** The awardee will facilitate delivery of the Trellix BOM to the customer;
- **Step 7:** The customer will receive the Trellix item(s) from the reseller to whom the contract was awarded.

4.4 Guidance for Navigating the NASA SEWP Website

- 1) All users must already have or create a NASA SEWP user account. Users can log in or request account creation via the “Log-in” link at the top of the NASA SEWP home page.

SEWP V

Helpline: (301) 286-1478 help@sewp.nasa.gov Orders: FAX (301) 286-0317 sewporders@sewp.nasa.gov Customer Support Center

FAST ACCESS PROCUREMENT INFO CONTRACT HOLDERS SEWP TOOLS CUSTOMER SERVICE AGENCY RESOURCES CATALOGS CHAT NOW! **LOG IN**

Notice -- NASA SEWP Scheduled Maintenance -- Thurs, Mar 21, 2019, 4:00 am - 8:00 am ET -- During this time, access to the SEWP Website and Tools will be unavailable. For concerns, please send questions to help@sewp.nasa.gov or access our FAQs through our [Customer Support Center](#). Updated: Wed, Mar 13, 2019

FAST ACCESS
SEWP LOGIN
FAQ
TRAINING VIDEOS
OUTREACH/EVENTS
SEWP V CONTRACT INFO
REQUEST A QUOTE
CREDIT CARD / PURCHASES
ADDRESS AND DIRECTIONS
GIVE US YOUR FEEDBACK

Resources
[FCW SEWP Contract Guide](#)
[On The Frontlines SEWP Contract Guide](#)
[SEWP Training Document](#)
[SEWP Scope](#)
[SEWP Issues](#)
[FCO Best Practices](#)

SEWP Newsletters
October 2018
May 2018
January 2018

Featured FAQs
[I am an IT vendor. How do I become a SEWP Prime Contract Holder?](#)
For more Frequently Asked Questions, visit our [FAQ Knowledgebase](#).

Hot Topics
Events Hot Topics
SEWP Training and Industry Day
NASA SEWP is hosting a "SEWP Training and Industry Day" training event on April 3, 2019 at the JW Marriott Washington, 1331 Pennsylvania Ave NW, Washington, DC 20004. This event is FREE and we're excited to invite you to attend! [Information and Registration](#)
Updated: Mar 6, 2019

Webinar Sessions: Register Now for April Webinars
Are you a NASA SEWP customer? Attend one of our informative Webinar Sessions! A webinar will take place on April 17. [Information and Registration](#).
Updated: Mar 6, 2019

About SEWP
Solutions for Enterprise-Wide Procurement (SEWP, pronounced 'soup'), is a multi-award Government-Wide Acquisition Contract (GWAC) vehicle focused on commercial IT products and product based services. With over 140 pre-competes Prime Contract Holders, SEWP offers a wide range of commercial advanced technology including tablets, desktops and servers; IT peripherals; network equipment; storage systems; security tools; software products; cloud based services; telecommunications; Health IT; sensors; video conferencing systems and other IT, Communication and Audio-Visual products. Product based Services such as installation, training, maintenance and warranty and a full range of product based services are also available through SEWP. [More About SEWP V...](#)

SEWP Mission
The SEWP Program Office manages a suite of government-wide IT products and services contracts that enable NASA and all Federal Agencies to achieve their missions and strategic initiatives by providing streamlined access to critical technologies and solutions. The Program provides best value for the Federal Government and American taxpayer through innovative procurement processes, premier customer service and outreach, acquisition insight, and partnership with Government entities and Industry.

SEWP Vision
SEWP will provide Federal Agencies high availability access and insight to strategic solutions through utilization of SEWP's suite of ICT products and services. High level agency decision makers will have direct access to their acquisition data to assist with strategic oversight and control of internal ICT acquisition and external supply chain processes.

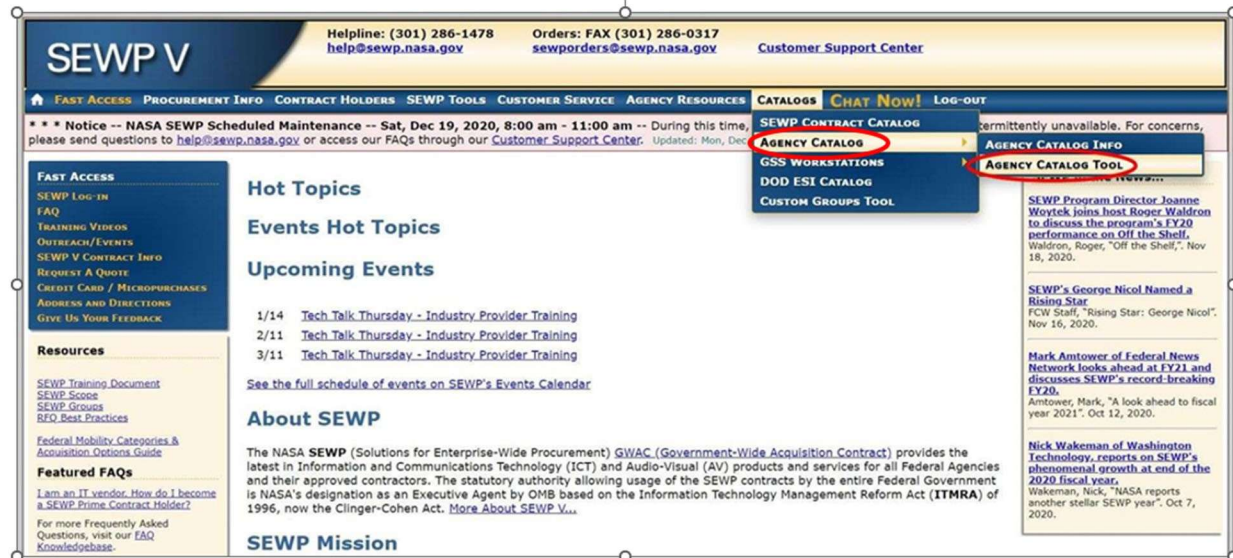
Upcoming Events
3/26 - SYNNEX Rad White and You
3/28
3/27 AFCEA Bethesda Breakfast Series Roundtable
4/3 SEWP Training and Industry Day
4/15 - 2019 Southwest Defense Contracting Summit
4/16
[More Details](#)

SEWP in the News...
[Listen to SEWP's PM, Joanne Woytek, talk about staff retention and the popularity of GWACs.](#)
Amitovici, Mark. "SEWP is 25". 21 January, 2019.
[Read about SEWP's fiscal year end procurement support for Federal Agencies](#)
Rockwell, Mark. "SEWP preps for year-end surge". 02 July 2018.
[Listen as SEWP Program Manager, Joanne Woytek, sits down with NEXTGOV to discuss the topic of expanding and securing the Government's Cloud](#)
"Expanding and Securing the Government's Cloud (NEXTGOV)". 27 June 2018.
[Read how SEWP's Established Authorized Reseller Program \(EARP\) helps with federal IT supply chain issues.](#)
Rockwell, Mark. "SEWP tool helps federal IT supply chain". 08 June 2018.

- 2) Either enter login information or register for an account on the following page:



- 3) Once logged in, select “Agency Catalog Tool” from the “Catalogs” menu at the top of the page.



- 4) You will be presented with a list of all NASA SEWP Agency Catalogs accessible to your organization, including the Trellix DOW ESI. Scroll down the page to the Trellix DOW ESI Catalog section. Click on the carrot to expand the tree of Trellix Products and Services.



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DOD ESI Catalog

Please refer to Ordering Guide before placing an order.

I would like to create an RFQ or Market Research Request based on the DOD ESI Catalog.

If you would like to create a request for products and/or services not covered within the established catalogs, please use [Create a New Request](#). If you have any questions, please reach out to us at 301-286-1478 or email help@sewp.nasa.gov

Cisco Systems Inc.

[Cisco Systems Inc.](#)

▼ **DevSecOps**

- ▶ Expand: Atlassian
- ▶ Expand: Elastic
- ▶ Expand: Gitlab
- ▶ Expand: Mirantis

Open JDK Software

[AZUL/Immix Technology](#) [Red Hat](#)

▶ **Expand: Palo Alto Products and Services**

▼ **Trelix Products and Services**

- ▶ [Trelix Perpetual Software Licenses \(New Buys\)](#)
- ▶ [Trelix Software Maintenance \(Renewal\)](#)
- ▶ [Trelix Subscription Licenses \(Both SAAS and Non-SAAS\)](#)
- ▶ [Trelix Hardware \(New\)](#)
- ▶ [Trelix Hardware Maint \(Renewal\)](#)
- ▶ [Trelix Professional Services and Training](#)

- 5) On the same page, click “I would like to create a Catalog RFQ or Catalog Market Research Request based on the DOW ESI Catalog.”

DOD ESI Catalog

Please refer to Ordering Guide before placing an order.

I would like to create an RFQ or Market Research Request based on the DOD ESI Catalog.

If you would like to create a request for products and/or services not covered within the established catalogs, please use [Create a New Request](#). If you have any questions, please reach out to us at 301-286-1478 or email help@sewp.nasa.gov

Cisco Systems Inc.

[Cisco Systems Inc.](#)

▼ **DevSecOps**

- ▶ Expand: Atlassian
- ▶ Expand: Elastic
- ▶ Expand: Gitlab
- ▶ Expand: Mirantis

Open JDK Software

[AZUL/Immix Technology](#) [Red Hat](#)

▶ **Expand: Palo Alto Products and Services**

▼ **Trelix Products and Services**

- ▶ [Trelix Perpetual Software Licenses \(New Buys\)](#)
- ▶ [Trelix Software Maintenance \(Renewal\)](#)
- ▶ [Trelix Subscription Licenses \(Both SAAS and Non-SAAS\)](#)
- ▶ [Trelix Hardware \(New\)](#)
- ▶ [Trelix Hardware Maint \(Renewal\)](#)
- ▶ [Trelix Professional Services and Training](#)

- 6) The remaining steps are the same as the normal NASA SEWP Request for Quotation (RFQ) process.
- 7) By choosing any of the six products and services options, you will be taken to your “shopping cart.” Also listed on this page are relevant Agreement Attachments. These documents will be updated from time to time.



DOD ESI Agency Catalog – Ordering Guide

[Back](#) **Navigation Section:** Use these links to navigate.
[Catalog Home](#) / [DOD ESI](#) / [Trellix Perpetual Software Licenses \(New Buys\)](#)  **--Default / Saved / Shared Carts--** 

I would like to create an RFQ or Market Research Request based on the [DOD ESI Catalog](#).
If you would like to create a request for products and/or services not covered within the established catalogs, please use [Create a New Request](#). If you have any questions, please reach out to us at 301-286-1478 or email help@sewp.nasa.gov

DOD ESI Catalog

Trellix Perpetual Software Licenses (New Buys)
Trellix Perpetual Software Licenses (New Buys)

Point Of Contact: Jessica Daniels
E-Mail: jessica.a.daniels6.civ@us.navy.mil

Applicable FAR and DFARS Clauses: [DOD ESI Trellix Applicable FAR and DFARS Clauses](#)

Master License Agreement McAfee fully signed: [DOD ESI Trellix Master License Agreement McAfee fully signed](#)

Products and Services Discount Table: [DOD ESI Trellix Products and Services Discount Table](#)

Report of Sales Format: [DOD ESI Trellix Report of Sales Format](#)

Terms and Conditions: [DOD ESI Trellix Agency Catalog Terms and Conditions](#)

Soft Ceiling Limit	Amount Spent*	Amount Remaining*
\$123,000,000.00	\$36,372.23	\$122,963,627.77

*Amounts displayed are estimates.

► Refine your results:

Contract Holder:

Model:

Description:

Brand:

CLIN:

Price Range: to

Business Size:

Part Number:

SEWPer Filter: ☐
(Lowest Price by Brand)

4.5 Use of Government Sources by Contractors

Contractors are authorized to purchase off this NASA SEWP contract when permitted in writing by the contracting officer for that contractor's contract or solicitation. In order for a contractor to order from the NASA SEWP catalog, the cognizant contracting officer is required to comply with FAR 51 and DFARS 251. An LOA must be completed, signed by the contracting officer and provided to the contractor.

*Please note that the contracting officer granting authorization is the one responsible for the support contract under which the contractor is performing and is NOT necessarily the contracting officer who would normally oversee buys for the Agency.

The LOA shall designate the owning organization name and customer identification number that will be responsible for future maintenance payments. The contractor will provide this LOA to the Ordering Activity as proof that authorization has been granted. A sample of the LOA format to be used is located at DFARS PGI 251.102, and can be accessed at the following link:

[LOA DFARS PGI 251.102](#)

5.0 Funding

The funding of orders under the DOW ESI Agreement for Trellix will be the responsibility of each activity based on the current funding processes of each organization. Customers should use their current financial systems and processes to budget and fund orders in coordination with their organization/Program Office's POCs. These organizations will be responsible for:

- Ensuring the proper funding appropriation is assigned to each order;
- Ensuring budget and funding are available for new product requirements and annual maintenance in future years.



6.0 Personnel Requirements

All contractor and subcontractor employees having access to any system where any form of the product is subject to configuration control shall be U.S. Citizens. Contractor personnel may require a Secret clearance to provide support at Government site.

7.0 Attachments

All Catalog Attachments have been posted to the DOW ESI Trellix Products and Services page. Please see Section 4.4: Guidance for Navigating the NASA SEWP Website for reference.

8.0 Reseller POCs

Ordering Guide Info	Company Info	Company Info	Company Info
NASA SEWP V Contract #	NNG15SD80B	NNG15SC03B	NNG15SD01B
Business Size	Small	Other Than Small	Other Than Small
Cage Code	1W5J9	1P3C5	4L5U9
Phone for Placing Orders	240-505-5449 304-906-6649	855-462-2333	Jason Erickson/ 703-946-1269/ TrellixDOWesi@optivclearshark.com
Alternative Order # & URL for Other DOW Agencies and IC	NA	NA	Same as above
Alternative Order # for Credit Card Purchase	NA	NA	Same as above
Authorized to Sell:			
•Perpetual Software Licenses (New Buys)	Yes	Yes	Yes
•Software Maintenance (Renewal)	Yes	Yes	Yes
•Subscription Licenses (SAAS & non-SAAS)	Yes	Yes	Yes
•Hardware (New)	Yes	Yes	Yes
•Hardware Maintenance (Renewal)	Yes	Yes	Yes
•Professional Services and Training	Yes	Yes	Yes
DOW ESI Catalog Program Manager:			
•Name	Clare Donnelly / Mike Baker	Danielle Derrickson / Andrew Cabacar	Michael Bekampis
•Telephone	240-505-5449 304-906-6649	855-462-2333	443-695-6327
•Email	clare.donnelly@augustschell.com mike.baker@augustschell.com	TrellixESI@carahsoft.com	contracts@optivclearshark.com
Ordering Guide Info	Company Info	Company Info	Company Info



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NASA SEWP V Contract #	NNG15SD91B	NNG15SC61B
Business Size	Small Business	Small
Cage Code	4ZHT8	1QBT0
Phone for Placing Orders	866-380-8663	814-351-0288
Alternative Order # & URL for Other DOW Agencies and IC	866-380-8663	814-351-0288 sales@fedresources.com
Alternative Order # for Credit Card Purchase	866-380-8663	814-351-0288
Authorized to Sell:		
•Perpetual Software Licenses (New Buys)	Yes	Yes
•Software Maintenance (Renewal)	Yes	Yes
•Subscription Licenses (SAAS & non-SAAS)	Yes	Yes
•Hardware (New)	Yes	Yes
•Hardware Maintenance (Renewal)	Yes	Yes
•Professional Services and Training	Yes	Yes
DOW ESI Catalog Program Manager:		
•Name	Carroll Genovese	Gayle Troan
•Telephone	703-268-2661	703-606-1985
•Email	cgenovese@paragonmicro.com	gtroan@fedresources.com